

# **Nuvoton Technology Corporation**

## **4Q'15 Investor Conference**

**January 29, 2016**



# Safe Harbor Notice

- We have made forward-looking statements in this presentation. Our forward-looking statements contain information regarding, among other things, our financial condition, future expansion plans and business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that these expectations and projects are reasonable, such forward-looking statements are inherently subject to risks, uncertainties and assumptions about us.
- We undertake no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future event or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking events discussed in this conference might not occur and our actual results could differ materially from those anticipated in these forward-looking statements.
- The information contained herein shall also not constitute an offer to sell or a solicitation of an offer to buy the company's securities nor shall there be any sale of such securities in any state or country in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such state or country.

# Agenda

- **Nuvoton Financial Results**
- **Nuvoton 2015 Business Results & 2016 Business Outlook**
- **Q&A**

# Nuvoton Financial Results

- Nuvoton Consolidated Statement of Comprehensive Income
- Nuvoton Consolidated Balance Sheet
- Nuvoton Consolidated Statement of Cash Flows
- Nuvoton Revenue and GM Trend - Consolidated



# Nuvoton Consolidated Statement of Comprehensive Income (4Q'15)

Selected Items from Statement of Comprehensive Income.

	4Q'15		3Q'15		4Q'14		QoQ change		YoY change	
Unit: NT\$ M	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Net Revenue	1,770	100	1,987	100	1,519	100	(216)	(11)	252	17
Gross Profit	719	41	816	41	637	42	(97)	(12)	82	13
Operating Income	72	4	152	8	22	1	(81)	(53)	50	224
Net Non-Operating Income	7	0	26	1	21	1	(19)	(74)	(14)	(68)
Income before Income Tax	78	4	178	9	43	3	(100)	(56)	35	82
Net Income	65	4	148	8	30	2	(84)	(56)	34	112
EPS (NTD)	0.31		0.71		0.15		-0.40		0.16	

Note: Weighted average outstanding shares were 207.5M units in 4Q'15.

# Nuvoton Consolidated Statement of Comprehensive Income

Selected Items from Statement of Comprehensive Income.

	Y2015		Y2014		YoY change	
Unit: NT\$ M	Amount	%	Amount	%	Amount	%
Net Revenue	7,313	100	6,822	100	492	7
Gross Profit	3,050	42	2,896	43	154	5
Operating Income	486	7	330	5	156	47
Net Non-Operating Income	86	1	91	1	(5)	(5)
Income before Income Tax	572	8	421	6	151	36
Net Income	469	6	343	5	126	37
EPS (NTD)	2.26		1.65		0.61	

Note: Weighted average outstanding shares were 207.5M units in 4'Q15.

# Nuvoton Consolidated Balance Sheet

Selected Items from Balance Sheet.

	Dec 31 '15		Sep 30 '15		QoQ change	
Unit: NT\$ M	Amount	%	Amount	%	Amount	%
Cash & Cash Equivalents	1,826	34	1,694	32	131	8
Accounts Receivable	700	13	887	16	(186)	(21)
Other Receivable	240	5	246	5	(6)	(2)
Inventories	1,037	20	1,002	19	36	4
Long-Term Investments	379	7	384	7	(6)	(1)
Property, Plant and Equipment	535	10	523	9	13	2
Total Assets	5,292	100	5,340	100	(48)	(1)
Current Liabilities	1,580	30	1,628	30	(47)	(3)
Non-Current Liabilities	590	11	615	12	(25)	(4)
Total Liabilities	2,170	41	2,243	42	(73)	(3)
Total Equity	3,122	59	3,098	58	24	1
Current Ratio	2.46		2.41			
Debt/Equity Ratio	0.70		0.72			

# Nuvoton Consolidated Statement of Cash Flows

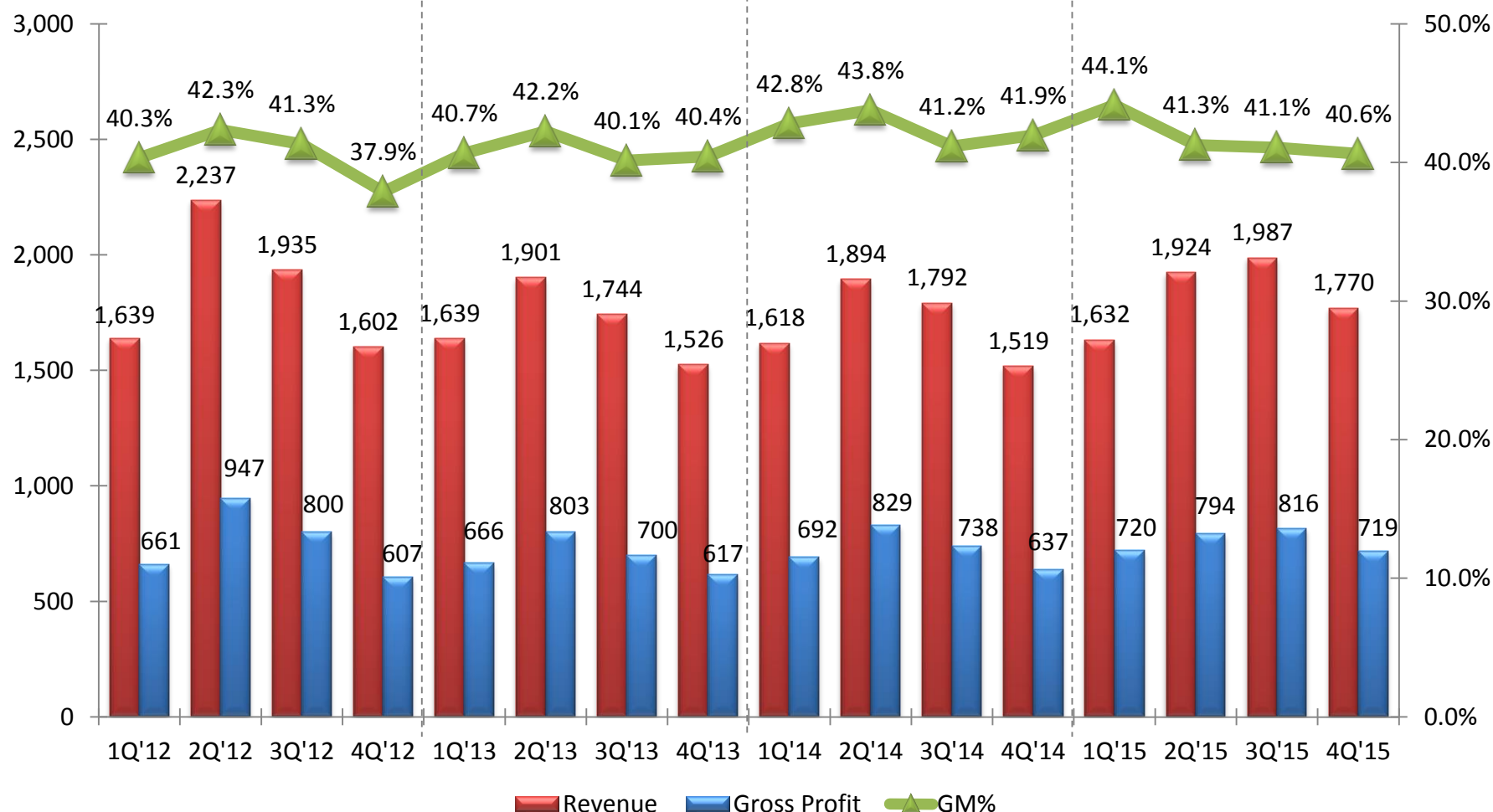
	4Q'15	3Q'15	QoQ change
Unit: NT\$ M	Amount	Amount	Amount
Cash Flows from Operating Activities	196	(73)	269
Cash Flows from Investing Activities	(57)	(33)	(24)
Cash Flows from Financing Activities	0	(249)	249
Cash & Cash Equivalents	1,826	1,694	131



# Nuvoton Revenue and GM Trend - Consolidated

Revenue/Gross Profit (NT\$ M)

Gross Margin Rate

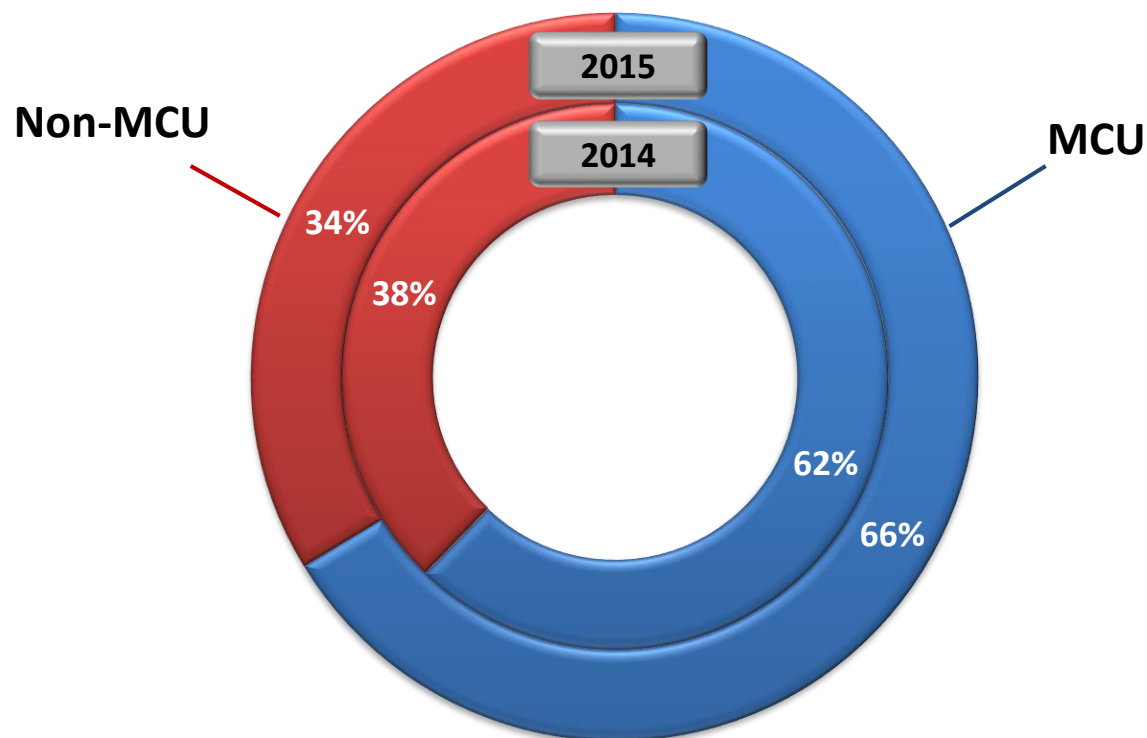


# **Nuvoton 2015 Business Results & 2016 Business Outlook**

- 2015 Revenue by Product
- 2015 Revenue by Application
- Nuvoton 2015 Business Results
- Nuvoton 2016 Business Outlook



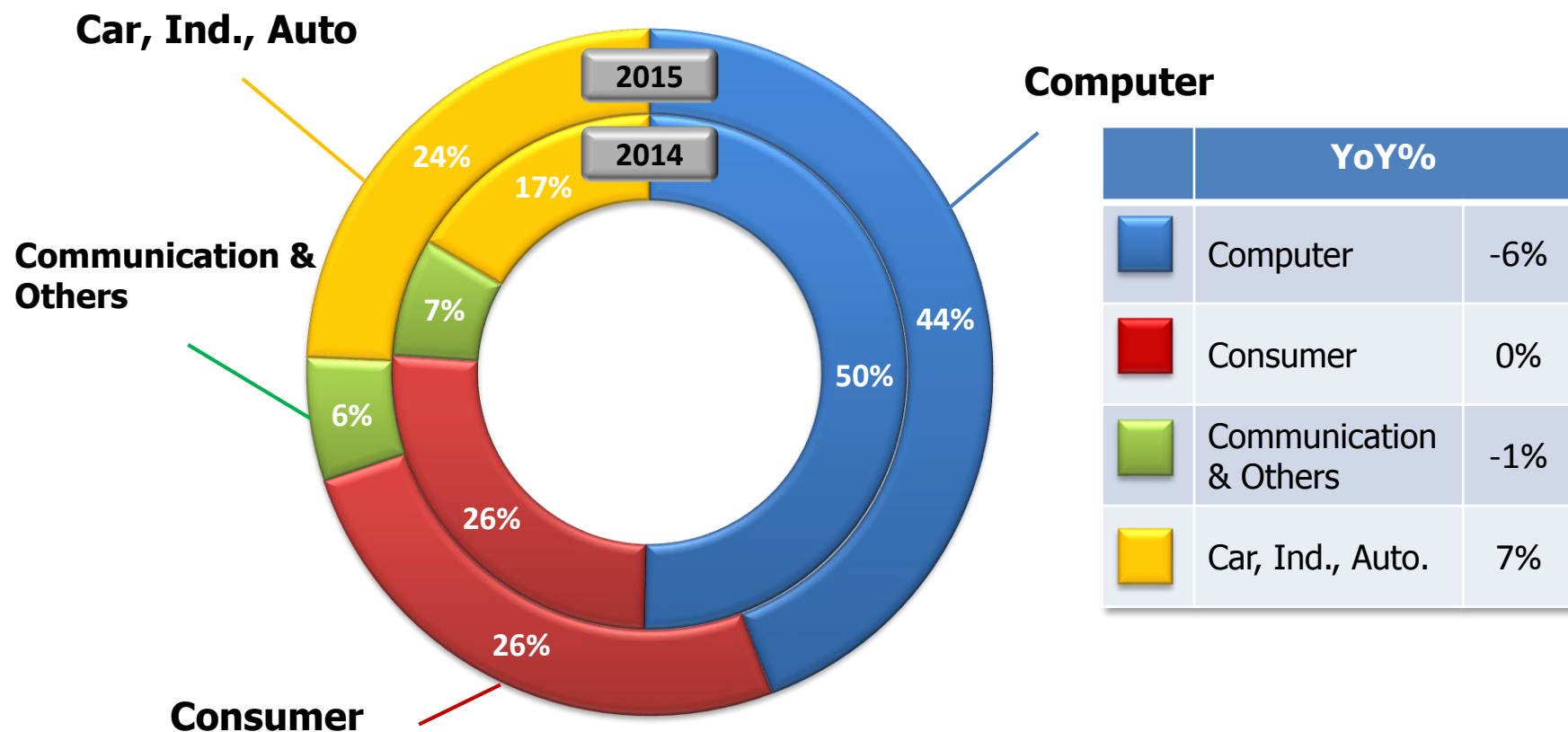
# 2015 Revenue by Product



	YoY%	
MCU		4%
Non-MCU		-4%

Note: Foundry revenue was not included in the numbers .

# 2015 Revenue by Application



Note: Foundry revenue was not included in the numbers.

# Nuvoton 2015 Business Results(1)

**2015 YoY :Revenue + 7.2% ; Gross Margin Rate - 0.75% ; EPS + 0.61**

- **Key for Revenue YoY Increase**

- The Growth of ARM® Cortex® - M0 32-bit MCU Applying on Drone, ETC and General Purpose Applications
- The Growth of ARM® Cortex® - M4 32-bit MCU Applying on Industrial Applications and Video Game Joystick
- The Growth of ARM® 9 Video SoC for Flying Cameras and Video Baby Monitors
- Shipment of TPM, Power IC and SIO/EC for Intel® Skylake Platform

- **Key for Gross Margin Rate YoY Decrease**

- Product Mix and Inventory Adjustment

# Nuvoton 2015 Business Results(2)

- **2015 Main Achievements**

- Shipment of ARM® Cortex® - M0 and M4 MCU for Emerging and General Purpose Applications
- Shipment ARM® 9 SoC for Flying Cameras and Video Baby Monitors
- The Design Win of Ultra-Low Power Audio CODEC for IP Cameras and PCs
- Taped out New ARM® Cortex® - M0 Audio SoC for Cost Effective Smart Toys Solutions
- The Mass Production of ARM® Cortex® - M4 Based SIO/EC, TPM and Power IC for Intel® Skylake Platform
- The World's First TPM IC Provider with FIPS, Common Criteria EAL4+ and TCG Certification
- The Mass Production of 0.35um 40V BCD Process for Power IC (Foundry Service)

# Nuvoton 2016 Business Outlook

- **New Products**

- ARM® Cortex® - M MCU for New Emerging and General Purpose Applications
- Audio CODEC for PC Stick, Chromebook and IP Cameras
- TPM 2.0 IC for Desktop, NB and Server
- New Computer ICs for Intel® Purley Server Platform and Gaming PCs

- **New Foundry Service Processes**

- 0.35um 120V and 600V HVIC Processes for Motor Drivers
- 0.35um 60V and 80V BCD Processes for Power IC

# Questions & Answers

- Company website  
Nuvoton: [www.nuvoton.com](http://www.nuvoton.com)

